#### E-470 Public Highway Authority 2023 Cash Flow Summary

|  | 2023 Budget   | 2024 Estimate |
|--|---------------|---------------|
| Revenue                                      |               |               |
| Tolls, net                                   | \$234,008,000 | \$241,304,000 |
| Toll Fees, net                               | 11,750,000    | 12,250,000    |
| Investment Income                            | 6,000,000     | 7,100,000     |
| Other Revenue                                | 13,805,000    | 14,805,000    |
| Total Revenue                                | \$265,563,000 | \$275,459,000 |
| Less:  |               |               |
| Operating Expenditures                       | \$66,217,000  | \$72,058,000  |
| Net Income Available for Senior Debt Service | \$199,346,000 | \$203,401,000 |
| Senior Bonds Debt Service Payments           | \$101,450,000 | \$106,250,000 |
| Debt Service Coverage                        | 1.96          | 1.91          |
| Funds Available After Debt Service           | \$97,896,000  | \$97,151,000  |
| Capital Projects                             | \$226,750,000 | \$162,696,000 |

#### E-470 Public Highway Authority Operating Budget Summary

|                                     | 2023 Budget   | 2024 Estimate |
|-------------------------------------|---------------|---------------|
| Revenue                             |               |               |
| Tolls, net                          | \$234,008,000 | \$241,304,000 |
| Toll Fees, net                      | 11,750,000    | 12,250,000    |
| Investment Income                   | 6,000,000     | 7,100,000     |
| Cell Tower Leases                   | 220,000       | 220,000       |
| Permit and Fees                     | 400,000       | 400,000       |
| Tolling Services Revenue            | 12,000,000    | 13,000,000    |
| Reimbursable Project Revenue        | 560,000       | 110,000       |
| Interoperability Hub Revenue        | 25,000        | 75,000        |
| Other Income                        | 600,000       | 1,000,000     |
| Total Revenue                       | \$265,563,000 | \$275,459,000 |
| Expenditures                        |               |               |
| Salary and Burden Expense           |               |               |
| Toll Operations                     | \$963,000     | \$991,900     |
| Roadway Maintenance and Engineering | 2,027,800     | 2,088,700     |
| Finance and Administrative Services | 2,232,900     | 2,299,900     |
| Executive                           | 1,046,800     | 1,078,400     |
| Information Technology              | 5,018,500     | 5,169,100     |
| Subtotal Salary and Burden Expense  | \$11,289,000  | \$11,628,000  |
| Operating Expenses                  |               |               |
| Toll Operations                     | \$24,697,000  | \$25,522,000  |
| Roadway Maintenance and Engineering | 6,636,000     | 6,827,000     |
| Finance and Administrative Services | 16,079,000    | 16,762,000    |
| Executive                           | 1,019,000     | 1,013,000     |
| Information Technology              | 6,497,000     | 10,306,000    |
| Subtotal Operating Expenses         | \$54,928,000  | \$60,430,000  |
| Total Operating Expenditures Budget | \$66,217,000  | \$72,058,000  |
| Senior Bonds Debt Service           | \$101,450,000 | \$106,250,000 |

# E-470 Public Highway Authority 2023 Operating Revenue Budget Summary

|                              | 2023 Budget    | 2024 Estimate  |
|------------------------------|----------------|----------------|
| Tolls, Net                   | \$ 234,008,000 | \$ 241,304,000 |
| Toll Fees, net               | \$ 11,750,000  | \$ 12,250,000  |
| Investment Income            | 6,000,000      | 7,100,000      |
| Cell Tower Leases            | 220,000        | 220,000        |
| Permits and Fees             | 400,000        | 400,000        |
| Tolling Services Revenue     | 12,000,000     | 13,000,000     |
| Reimbursable Project Revenue | 560,000        | 110,000        |
| Interoperability Hub Revenue | 25,000         | 75,000         |
| Other Income                 | 600,000        | 1,000,000      |
| Total Revenue                | \$ 265,563,000 | \$ 275,459,000 |

## Toll Operations Department 2023 Budget Summary

|   | 2023 Budget   | 2024 Estimate |
|---|---------------|---------------|
| General Administrative Expense          |               |               |
| Business Travel                         | \$ 8,150      | \$ 7,600      |
| Courier/Delivery Service                | 2,000         | 2,000         |
| Dues & Subscriptions                    | 900           | 900           |
| IBTTA Meetings & Travel                 | 19,750        | 16,550        |
| Local Meal and Department Misc. Expense | 1,800         | 1,800         |
| Management & Career Training            | 9,000         | 9,000         |
| Office Supplies                         | 300           | 300           |
| Professional Memberships                | 6,550         | 6,550         |
| Subtotal General Administrative Expense | \$ 48,450     | \$ 44,700     |
| Toll Operations - Ops Contract          |               |               |
| Labor - Image Processing                | \$ 1,155,000  | \$ 1,190,000  |
| Labor - Customer Service Center         | 5,921,000     | 6,099,000     |
| Labor - Advanced Account Advisors       | 3,230,000     | 3,337,000     |
| Labor - Mgmt & Admin                    | 574,000       | 600,000       |
| Operations Support - Ops Contract       | 673,000       | 680,000       |
| Management Fee                          | 728,000       | 750,000       |
| General and Administrative              | 139,000       | 139,000       |
| Direct Costs                            | 90,000        | 90,000        |
| Incentive Programs                      | 281,000       | 281,000       |
| Toll Reimbursement                      | 25,000        | 25,000        |
| Subtotal Toll Operations - Ops Contract | \$ 12,816,000 | \$ 13,191,000 |

## Toll Operations Department 2023 Budget Summary

|  | 2023 Budget   | 2024 Estimate |
|--|---------------|---------------|
| Toll Operations - Authority Costs            |               |               |
| CCI Image Review                             | \$ 900,000    | \$ 950,000    |
| CSC Printing                                 | 315,000       | 325,000       |
| CSC Postage                                  | 1,100,000     | 1,150,000     |
| LPT Printing                                 | 650,000       | 670,000       |
| LPT Postage                                  | 2,200,000     | 2,250,000     |
| Collection Notices Printing                  | 300,000       | 350,000       |
| Collection Notices Postage                   | 900,000       | 950,000       |
| Registration Hold Printing                   | 25,000        | 30,000        |
| Registration Hold Postage                    | 80,000        | 85,000        |
| Citation-HOFO Printing                       | 875,000       | 900,000       |
| Citation-HOFO Postage                        | 1,550,000     | 1,600,000     |
| Skip Trace Fees                              | 35,000        | 40,000        |
| Miscellaneous Operating Expenses             | 2,750         | 3,000         |
| DMV Registration Retrieval                   | 2,000,000     | 2,100,000     |
| Quality Assurance                            | 231,000       | 111,000       |
| Supplies                                     | 7,800         | 6,300         |
| CSC Account Credits                          | 10,000        | 10,000        |
| ExpressToll Business Development             | 15,000        | 15,000        |
| Violation Enforcement - Administrative Court | 16,000        | 16,000        |
| Subtotal Toll Operations - Authority Costs   | \$ 11,212,550 | \$ 11,561,300 |
| Toll Operations - Other                      |               |               |
| Marketing & Communications                   | \$ 545,000    | \$ 650,000    |
| Legal Support                                | 75,000        | 75,000        |
| Subtotal Toll Operations - Other             | \$ 620,000    | \$ 725,000    |
| Total Toll Operations Expenses               | \$ 24,697,000 | \$ 25,522,000 |

#### Engineering & Roadway Maintenance Department 2023 Budget Summary

|  | 2023 Budget  | 2024 Estimate |
|--|--------------|---------------|
| General Administrative Expenses          |              |               |
| Business Travel                          | \$ 500       | \$ 500        |
| Courier/Delivery Service                 | 100          | 100           |
| IBTTA Meetings & Travel                  | 3,200        | 3,200         |
| Local Meal and Department Misc. Expense  | 3,900        | 3,900         |
| Management & Career Training             | 23,225       | 28,250        |
| Office Supplies                          | 625          | 650           |
| Professional Memberships                 | 7,850        | 7,850         |
| Subtotal General Administrative Expenses | \$39,400     | \$44,450      |
| Roadway Specific Expenses                |              |               |
| Vehicle Expenses - Fuel                  | \$ 160,000   | \$ 160,000    |
| Electrical Repairs                       | 95,000       | 95,000        |
| General Landscape Maintenance            | 60,000       | 60,000        |
| Mowing & Irrigation                      | 100,000      | 100,000       |
| Drainage Maintenance                     | 55,000       | 55,000        |
| Shouldering                              | 40,000       | 40,000        |
| Pavement Maintenance                     | 125,000      | 120,450       |
| Structure Maintenance                    | 50,000       | 45,000        |
| Roadway Maintenance                      | 578,000      | 603,500       |
| Snow Removal                             | 4,587,000    | 4,712,000     |
| Roadway & Engineering Support            | 504,000      | 544,000       |
| Land Management Support                  | 167,600      | 172,600       |
| Legal Support                            | 75,000       | 75,000        |
| Subtotal Roadway Specific Expenses       | \$6,596,600  | \$6,782,550   |
| Total Roadway Operating Expenses         | \$ 6,636,000 | \$ 6,827,000  |

## Finance and Administrative Services Department 2023 Budget Summary

|   | 2023 Budget  | 2024 Estimate |
|---|--------------|---------------|
| General Administrative Expenses           |              |               |
| Business Travel                           | \$9,100      | \$9,100       |
| Courier/Delivery Service                  | 1,200        | 1,300         |
| Dues & Subscriptions                      | 1,400        | 1,400         |
| IBTTA Meetings & Travel                   | 9,600        | 13,600        |
| Local Meal and Department Misc. Expense   | 4,200        | 4,200         |
| Management & Career Training              | 22,100       | 20,600        |
| Office Supplies                           | 700          | 700           |
| Printing/Outsource Copying                | 500          | 500           |
| Postage                                   | 1,000        | 1,000         |
| Professional Memberships                  | 3,900        | 3,900         |
| Subtotal General Administrative Expenses  | \$53,700     | \$56,300      |
| Finance Specific Expenses                 |              |               |
| Accounting and Finance Support            | \$615,000    | \$712,000     |
| Armored Service                           | 6,000        | 6,000         |
| Audit                                     | 150,000      | 167,000       |
| Bank Fees                                 | 80,000       | 80,000        |
| Bank Fees - Lockbox                       | 145,000      | 145,000       |
| Credit Card Fees                          | 7,259,000    | 7,445,300     |
| Interoperability Processing Fees          | 20,000       | 50,000        |
| Investor Relations                        | 7,500        | 7,500         |
| Legal Support                             | 40,000       | 40,000        |
| Subtotal Finance Specific Expenses        | \$8,322,500  | \$8,652,800   |
| Finance Administration Specific Expenses  |              |               |
| Administrative Services Support           | \$199,500    | \$199,500     |
| Security System and VMS                   | 81,000       | 81,000        |
| Fleet Management Expenses                 | 175,000      | 200,000       |
| Traffic Management Center Operations      | 2,067,400    | 2,255,000     |
| Public Safety                             | 2,699,000    | 2,849,000     |
| Insurance                                 | 934,800      | 1,077,800     |
| Facility Maintenance                      | 774,100      | 775,600       |
| Utilities                                 | 772,000      | 615,000       |
| Subtotal Administration Specific Expenses | \$7,702,800  | \$8,052,900   |
| Total Finance Operating Expenses          | \$16,079,000 | \$16,762,000  |

#### Information Technology Department 2023 Budget Summary

|  | 2023 Budget  | 2024 Estimate |
|--|--------------|---------------|
| Administrative Expenses                        |              |               |
| Business Travel                                | \$ 5,700     | \$ 5,700      |
| Courier/Delivery Service                       | 1,500        | 1,500         |
| Dues & Subscriptions                           | 7,600        | 7,600         |
| IBTTA Meetings & Travel                        | 16,550       | 16,550        |
| Local Meal and Department Misc. Expense        | 8,700        | 8,700         |
| Management & Career Training                   | 58,000       | 58,000        |
| Professional Memberships                       | 2,400        | 2,400         |
| Office Supplies                                | 1,450        | 1,450         |
| Subtotal Administrative Expenses               | \$ 101,900   | \$ 101,900    |
| IT Specific Expenses                           |              |               |
| PC and Laptop Lifecycle                        | \$ 85,000    | \$ 85,000     |
| Parts and Supplies                             | 78,500       | 78,500        |
| Software Licensing & Maintenance               | 1,568,300    | 2,329,200     |
| Back Office Software Licensing and Maintenance | 152,500      | 1,700,000     |
| Equipment Maintenance                          | 680,500      | 523,500       |
| General Technical Support Services             | 1,999,000    | 1,702,000     |
| Lane System Technical Support Services (ETC)   | 0            | 1,837,400     |
| TCS Technical Support Services                 | 1,209,200    | 1,113,400     |
| CUSIOP Maintenance                             | 0            | 250,000       |
| Utilities - Communications                     | 494,300      | 494,300       |
| Traffic Control                                | 12,000       | 12,000        |
| Tolling System                                 | 30,000       | 18,000        |
| Parts and Supplies                             | 10,000       | 10,000        |
| Portable Generators                            | 800          | 800           |
| Legal Support                                  | 75,000       | 50,000        |
| Subtotal IT Specific Expenses                  | \$ 6,395,100 | \$ 10,204,100 |
| Total Information Technology Expenses          | \$ 6,497,000 | \$ 10,306,000 |

## Executive Department 2023 Budget Summary

|  | 2023 Budget  | 2024 Estimate |
|--|--------------|---------------|
| General Administrative Expenses          |              |               |
| Business Travel                          | \$ 16,500    | \$ 16,500     |
| Courier/Delivery Service                 | 100          | 100           |
| Dues & Subscriptions                     | 0            | 0             |
| IBTTA Meetings & Travel                  | 53,150       | 49,950        |
| Local Meal and Department Misc. Expense  | 10,150       | 10,150        |
| Management & Career Training             | 14,200       | 11,200        |
| Office Supplies                          | 150          | 150           |
| Professional Memberships                 | 103,000      | 103,000       |
| Subtotal General Administrative Expenses | \$ 197,250   | \$ 191,050    |
| Executive Specific Expenses              |              |               |
| Board Meeting Expenses                   | \$ 46,200    | \$ 46,200     |
| Executive Support                        | 100,000      | 100,000       |
| Staff Relations                          | 350          | 350           |
| HR & Administration                      | 49,200       | 49,400        |
| Payroll Services                         | 59,000       | 59,000        |
| Legal - General                          | 320,000      | 320,000       |
| Legal - Special                          | 100,000      | 100,000       |
| Legislative Relations                    | 147,000      | 147,000       |
| Subtotal Executive Specific Expenses     | \$ 821,750   | \$ 821,950    |
| Total Executive Operating Expenses       | \$ 1,019,000 | \$ 1,013,000  |