



2022 E-470 Public Highway Authority Quarterly Dashboard Report Quarterly Dashboard Report March 31, 2022





## **Table of Contents**

### **Quarterly Dashboard Report**

### 1 – <u>Budget Update</u>

- Operating Budget Summary including Debt Service Coverage
- Capital Budget Summary

### 2 – <u>E-470 Traffic Update</u>

- Historical Monthly Traffic Trends
- Monthly Traffic Summary versus Prior Year and Projections
- Traffic Trends by ExpressToll and LPT Transactions
- Traffic by Tolling Location
- Annual Traffic & Revenue Summary

### 3 – Toll Revenue Update

- Monthly Net Toll Revenue by Type & Comparison to Budget Summary
- Gross Toll Revenue Breakdown & Toll Collection Rates
- Net Toll Revenue versus Projections
- Other Toll Fees and Fines Summary

### 4 – Financial Information Update

- Quarterly Unaudited Financial Statements
- Fund Balances Summary (Reserves and Unrestricted Accounts)
- Current Debt Structure
- Debt and Swap Summary
- Historical Debt Service Coverage

### 5 - Operating Trends Update

- Transactions Processed in TCS E-470, NWP, HPTE and Plenary
- Call Center Inbound Call Volume Summary
- Image Transactions Processed Summary
- Total Outstanding Transponders by Type and Usage Summary





## **Operating Budget Summary**

	As of March 31, 2022							
	<i>Unaudited</i> YTD 2022		YTD 2022		YTD 2022			
	 Actual		Budget	(	Over/(Under)	Percent		
Operating Revenues								
Tolls	\$ 46,717,295	\$	51,101,000	\$	(4,383,705)	91%		
Toll Fees	3,204,518		2,500,000		704,518	128%		
Investment Income - Unrestricted	1,908,856		2,250,000		(341,144)	85%		
Other Income	3,334,677		2,912,250		422,427	115%		
Total Operating Revenues	 55,165,346		58,763,250		(3,597,904)	94%		
Operating Expenses								
Toll Operations	5,727,565		6,206,926		(479,361)	92%		
Roadway and Engineering	2,263,597		2,891,796		(628,199)	78%		
Finance & Administrative Services	3,496,251		4,264,091		(767,840)	82%		
Executive Director	367,855		598,425		(230,570)	61%		
Information Technology	2,527,909		2,681,150		(153,241)	94%		
Total Operating Expenses	 14,383,177		16,642,388		(2,259,211)	86%		
NET REVENUES	 40 792 460	¢	42 420 962	¢	( 1 228 602 )	97%		
NET REVENCES	\$ 40,782,169	φ	42,120,862	φ	( 1,338,693 )	97/0		
Original Debt Service Due	\$ 24,582,372	\$	24,625,001					
YTD Debt Service Coverage	1.66		1.71					



## **Capital Budget Summary**

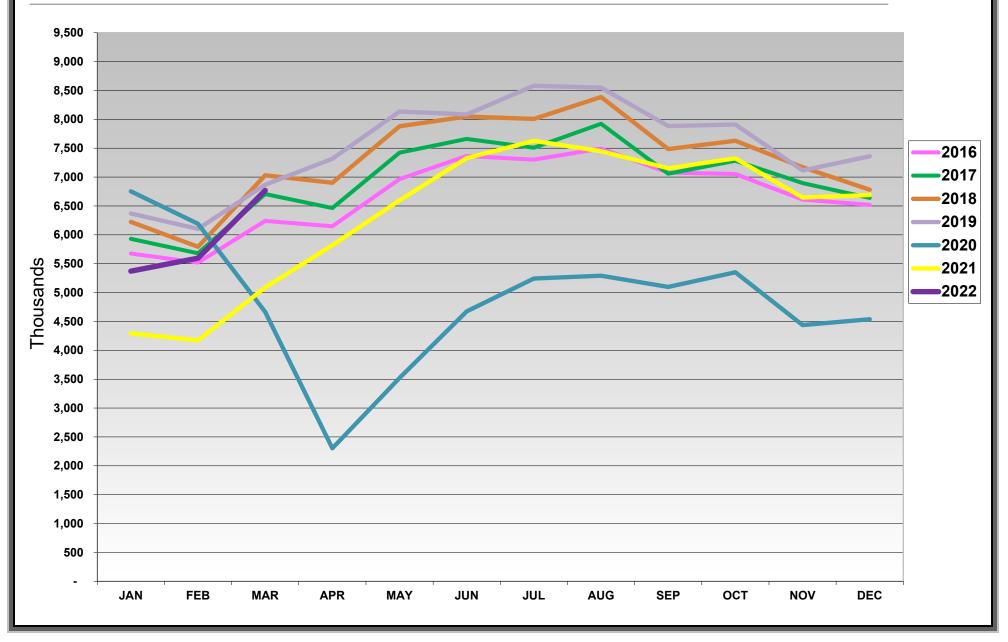
Unaudited	2022		(Over) (Under
		% of Budget	(Over) / Under Budget
	, and Dudget		Dadget
\$ 242,407	\$ 2,580,000	9%	\$ 2,337,593
112,887	3,900,000	3%	3,787,113
4,267,292	29,697,600	14%	25,430,308
-	350,000	0%	350,000
4,622,586	36,527,600	13%	31,905,014
947,498	65,762,000	1%	64,814,502
918	1,300,000	0%	1,299,083
336,852	22,272,000	2%	21,935,148
-	1,850,000	0%	1,850,000
1,285,267	91,184,000	1%	89,898,733
8,754	500,000	2%	491,246
8,754	500,000	2%	491,246
5,916,606	128,211,600	5%	122,294,994
	YTD 2022 Actual \$ 242,407 112,887 4,267,292 	YTD 2022 Actual 2022 Annual Budget   \$ 242,407 \$ 2,580,000   112,887 3,900,000 3,900,000   4,267,292 29,697,600 350,000   - 350,000 350,000   4,622,586 36,527,600 350,000   947,498 65,762,000 918   947,498 65,762,000 1,300,000   336,852 22,272,000 1,850,000   - 1,850,000 1,850,000   8,754 500,000 500,000	YTD 2022 Actual 2022 Annual Budget % of Budget   \$ 242,407 112,887 \$ 2,580,000 3,900,000 9% 3,900,000   4,267,292 29,697,600 14% -   - 350,000 0%   4,622,586 36,527,600 13%   947,498 65,762,000 1%   918 1,300,000 0%   336,852 22,272,000 2%   - 1,850,000 0%   336,852 22,272,000 2%   - 1,850,000 0%   8,754 500,000 2%   8,754 500,000 2%



**Quarterly Dashboard Reporting** 



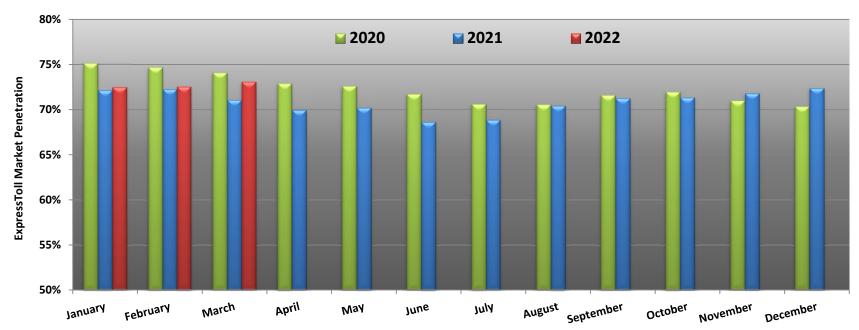
## **Historical Monthly Traffic Trends**



### ExpressToll Penetration Comparison As of March 31, 2022

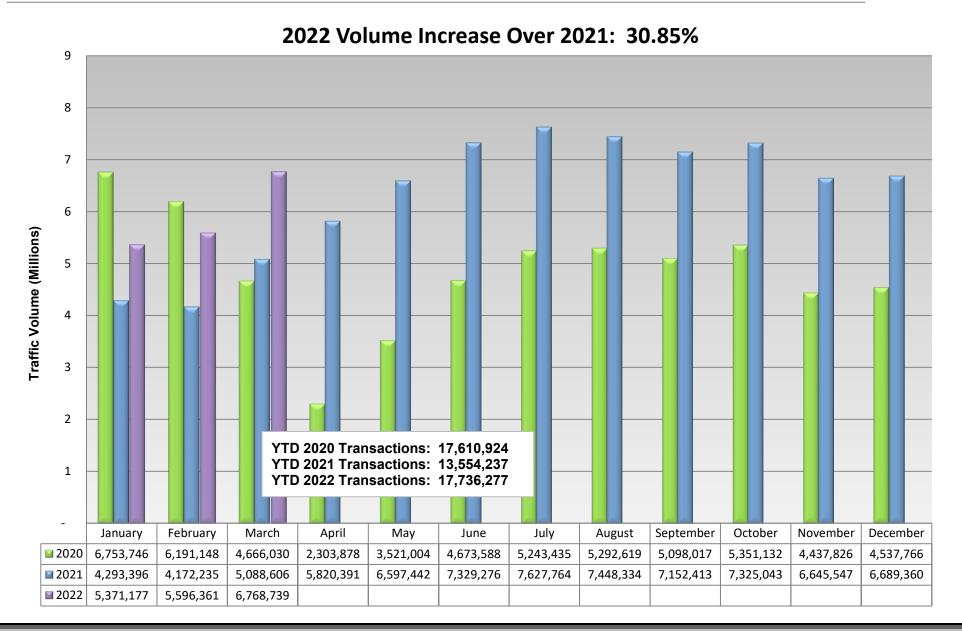


	20	2020		21	2022			
	ExpressToll	ExpressToll			ExpressToll			
	Transactions	Market Penetration	Transactions	Market Penetration	Transactions	Market Penetration		
January	5,073,413	75.12%	3,097,034	72.13%	3,892,240	72.47%		
February	4,623,494	74.68%	3,014,869	72.26%	4,059,135	72.53%		
March	3,455,892	74.06%	3,615,467	71.05%	4,944,195	73.04%		
April	1,678,713	72.86%	4,070,511	69.94%				
May	2,556,248	72.60%	4,631,683	70.20%				
June	3,350,153	71.68%	5,027,304	68.59%				
July	3,700,218	70.57%	5,249,952	68.83%				
August	3,732,968	70.53%	5,242,529	70.39%				
September	3,648,704	71.57%	5,095,323	71.24%				
October	3,849,999	71.95%	5,225,542	71.34%				
November	3,148,792	70.95%	4,768,989	71.76%				
December	3,191,522	70.33%	4,839,967	72.35%				
Year to Date		72.34%		70.72%		72.71%		



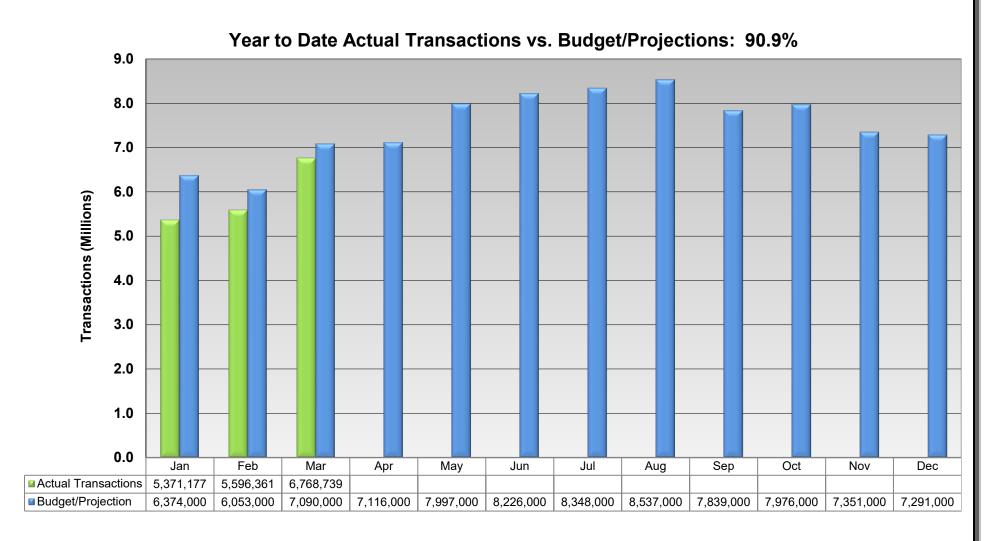


## **Monthly Traffic Summary versus Prior Year**





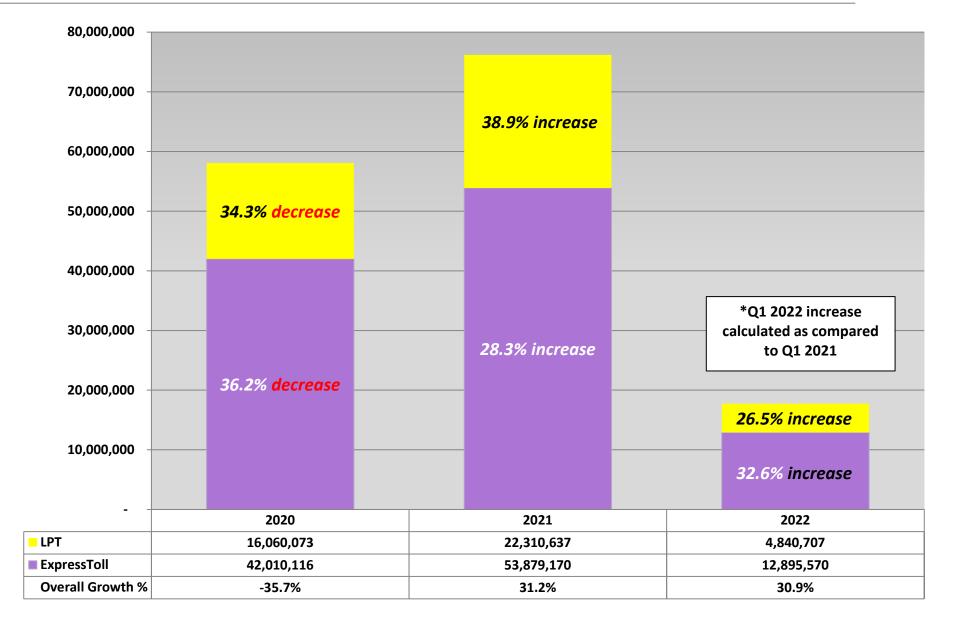
## **Monthly Traffic Summary versus Projections**

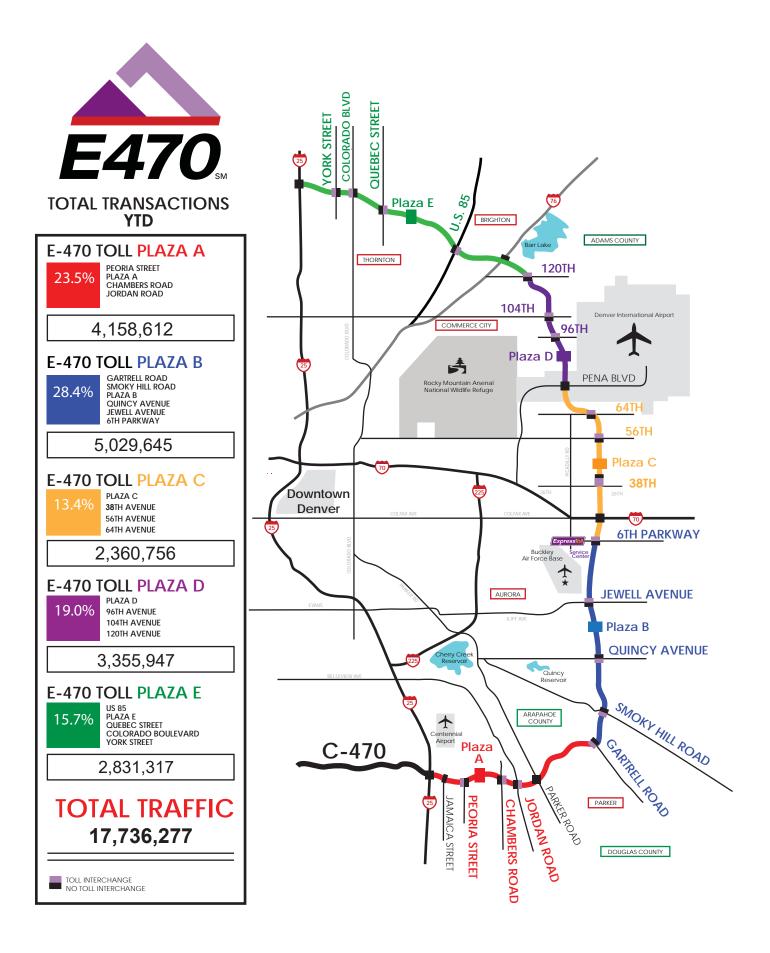


The updated traffic projections and other estimates were obtained from the most current Traffic & Revenue Reports prepared by the Traffic and Revenue Consultant (CDM Smith Inc. -- formerly known as Wilbur Smith Associates). The projections are believed to be reasonable evaluations of conditions as of the date of such Reports regarding future conditions. Achievement of any financial projections and other estimates is dependent on future events that cannot be assured. Therefore, actual results have varied. The Authority does not undertake to issue any updates or revisions to the Reports if or when expectations, or events, conditions, or circumstances on which such Reports are based occur.



## **Traffic Trends by Transaction Type**





### Total YTD 2020 - 2022 50 45 40 35 Millions 30 25 20 15 10 5 YTD 2020 YTD 2021 YTD 2022 ■ Traffic 17,610,924 13,554,237 17,736,277 Volume Net Toll \$47,119,006 \$37,736,198 \$46,717,295 Revenue

## **Traffic and Toll Revenue Summary**







## Monthly Toll Revenue by Type Summary

Actual Net Toll Revenue vs. 2021:	123.8%
Actual Net Toll Revenue vs. Original Budget:	91.4%
ExpressToll Revenue as a % of Total:	76.1%

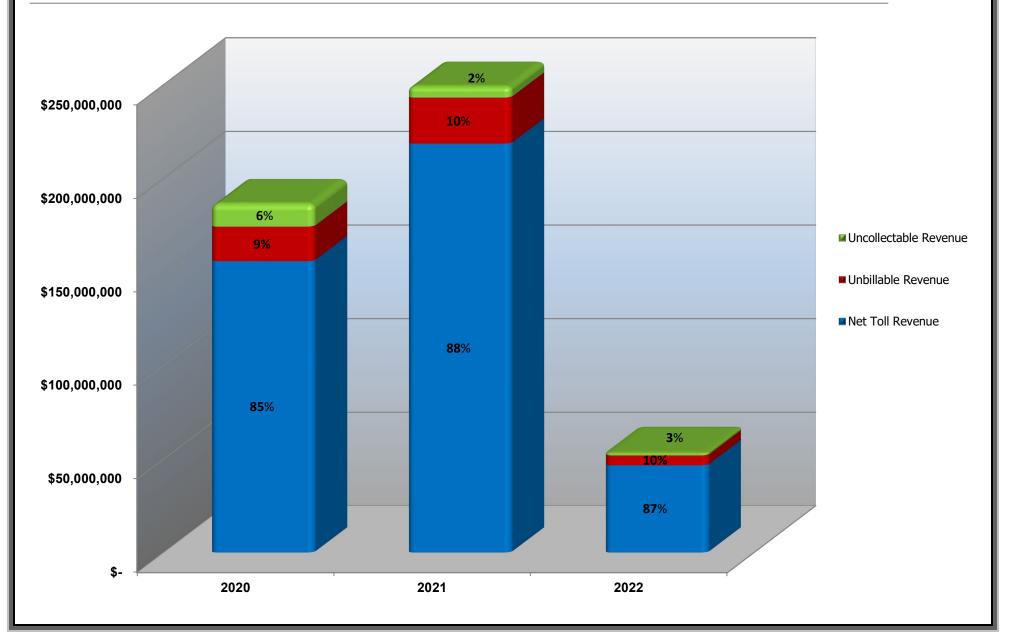
	ExpressToll Revenue (net) *		License Plate Toll Revenue (net) *		R	Total Toll Revenue (net) *	Original Budgeted Toll Revenue (net) **		
January February March April May June July August September October November December	\$\$\$	10,519,814 10,921,204 14,103,426	\$ \$ \$	4,172,220 4,229,928 2,770,703	\$	14,692,034 15,151,132 16,874,129	\$	18,344,532 17,416,016 15,340,452	
Total	\$	35,544,444	\$	11,172,851	\$	<b>46</b> ,7 <b>1</b> 7,295	\$	51,101,000	

\* Unaudited

\*\* Based on the CDM Smith 2022 Traffic and Revenue Forecast Update Letter dated December 15, 2021

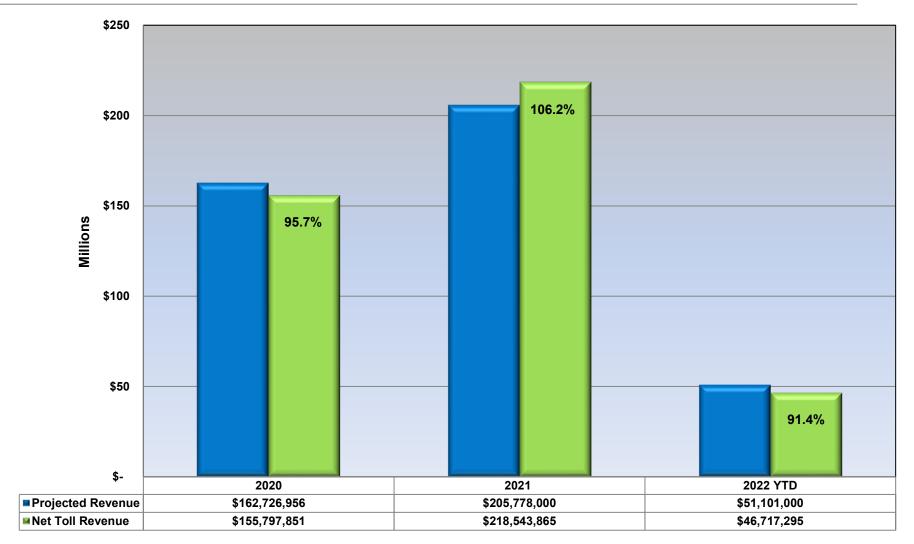


## **Gross Toll Revenue Breakdown & Collection Rates**





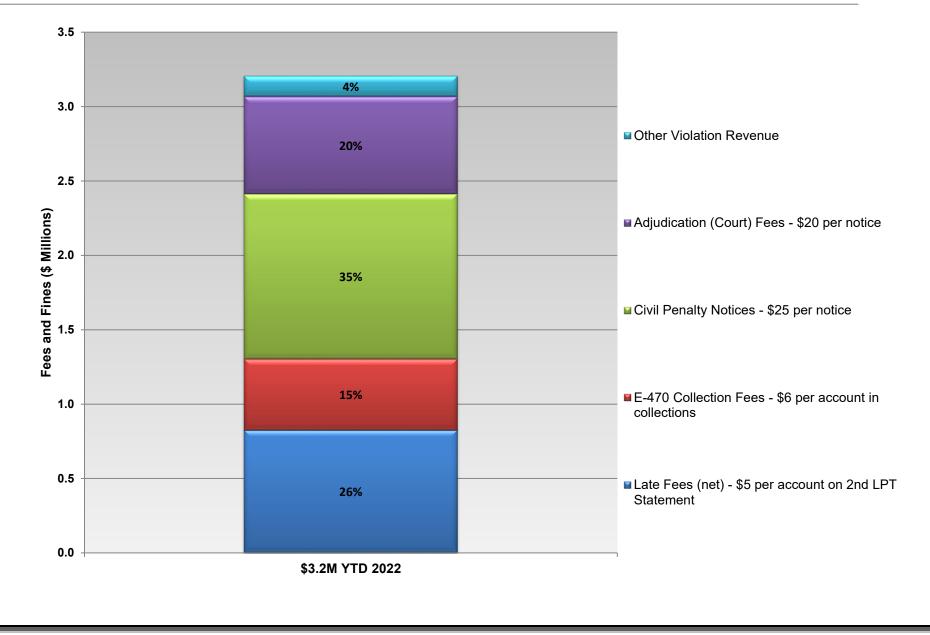
## **Net Toll Revenue versus Projections**



The net toll revenue projections and other estimates were obtained from the most current Traffic & Revenue Reports prepared by the Traffic and Revenue Consultant (CDM Smith Inc. -- formerly known as Wilbur Smith Associates). The projections are believed to be reasonable evaluations of conditions as of the date of such Reports regarding future conditions. Achievement of any financial projections and other estimates is dependent on future events that cannot be assured. Therefore, actual results have varied. The Authority does not undertake to issue any updates or revisions to the Reports if or when expectations, or events, conditions or circumstances on which such Reports are based occur.

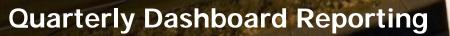


## **Other Toll Fees and Fines Summary**



## Section 4

## Financial Information Update





Statements of Net Position (Unaudited)

March 31, 2022 and December 31, 2021

ASSETS	_	Unaudited March 31, 2022	December 31, 2021
Current unrestricted assets: Cash and cash equivalents Investments Cash and cash equivalents limited for construction Accrued interest receivable Accounts receivable, net of allowance for uncollectibles Notes Receivable Prepaid expenses and other current assets	\$	84,422,800 107,153,035 16,008,672 1,459,786 29,572,119 4,512,229 888,190	83,090,280 105,666,653 8,005,936 2,191,190 33,160,969 4,512,229 233,856
Total current unrestricted assets	_	244,016,831	236,861,113
Current restricted assets: Cash and cash equivalents for debt service Investments for debt service Accrued interest receivable	_	42,992,579 79,581,524 2,708	32,036,770 26,797,349 42,901
Total current restricted assets	_	122,576,811	58,877,020
Total current assets	_	366,593,642	295,738,133
Noncurrent assets: Unrestricted investments Restricted investments for debt service Prepaid bond costs and other noncurrent assets Notes Receivable Capital assets, net of accumulated depreciation	_	218,451,469 47,936,988 6,810,684 2,338,607 576,663,609	227,294,582 89,352,084 7,019,635 2,338,607 580,916,489
Total noncurrent assets	_	852,201,357	906,921,397
Total assets		1,218,794,999	1,202,659,530
Deferred outflows of resources: Loss on refundings of debt	_	45,112,211	46,755,475
Total assets and deferred outflows of resources	\$_	1,263,907,210	1,249,415,005

### E-470 PUBLIC HIGHWAY AUTHORITY



Statements of Net Position (Unaudited)

March 31, 2022 and December 31, 2021

LIABILITIES		Unaudited March 31, 2022	December 31, 2021
	-	Walch 31, 2022	December 51, 2021
Current liabilities payable from unrestricted assets: Accounts payable and accrued expenses Unearned toll revenue Derivative instruments – interest rate swaps	\$	7,916,802 41,711,892 414,337	8,075,644 40,853,566 434,716
Total current liabilities payable from unrestricted assets		50,043,031	49,363,926
Current liabilities payable from restricted assets: Bonds payable (including accumulated accretion on capital appreciation bonds) Accrued interest payable	_	84,200,000 1,164,627	84,200,000 3,301,299
Total current liabilities payable from restricted assets		85,364,627	87,501,299
Total current liabilities		135,407,658	136,865,225
Noncurrent liabilities: Bonds payable (including accumulated accretion on capital appreciation bonds) Other restricted noncurrent liabilities Derivative instruments – interest rate swaps		1,255,619,370 986,383 39,518,706	1,242,036,997 1,038,270 48,796,135
Total noncurrent liabilities		1,296,124,459	1,291,871,402
Total liabilities		1,431,532,117	1,428,736,627
Deferred inflows of resources:			
Related to gain on sale of asset		2,011,789	2,212,968
Net position: Net investment in capital assets Restricted for debt service Unrestricted deficit Total net position Total liabilities and deferred inflows of resources and	-	54,525,411 11,224,013 (235,386,120) (169,636,696)	62,560,079 - (244,094,669) (181,534,590)
net position	\$_	1,263,907,210	1,249,415,005

#### E-470 PUBLIC HIGHWAY AUTHORITY



#### Statements of Revenues, Expenses, and Changes in Net Position (Unaudited)

Periods ended March 31, 2022 and 2021

		<i>Unaudited</i> March 31, 2022	<i>Unaudited</i> March 31, 2021
Operating revenues:	_		
Tolls	\$	46,717,295	37,736,198
Other fees		3,204,518	3,697,270
Tolling services	_	2,435,399	1,517,300
Total operating revenues	_	52,357,212	42,950,768
Operating expenses:			
Toll road operations		11,253,484	9,432,491
Salaries and benefits		2,528,900	1,903,289
General and administrative		852,041	761,675
Total operating expenses before depreciation		14,634,425	12,097,455
Depreciation	_	9,904,885	10,587,961
Total operating expenses	_	24,539,310	22,685,416
Operating income	_	27,817,902	20,265,352
Nonoperating revenue (expenses):			
Interest expenses: Interest on bonds and interest rate swaps		(3,487,825)	(3,637,923)
Accretion on capital appreciation bonds		(14,336,669)	(14,669,873)
Other bond amortization expenses		(14,330,009) (1,097,919)	(1,111,852)
Investment revenues (expenses):		(1,007,010)	(1,111,002)
Interest earned on investments		1,858,768	2,065,662
Net change in the fair value of investments		(9,245,874)	(2,163,574)
Net change in the fair value of derivative instruments		9,297,808	11,378,684
Other income		1,091,703	700,612
Total nonoperating expenses		(15,920,008)	(7,438,264)
Change in net position	\$	11,897,894	12,827,088



## **Fund Balances Summary**

(Non-Operatin	g Accounts) *	Ending I	Balance	es	
				(Unaudited)	
Account/Fund	Dec	ember 31, 2021	March 31, 2022		
Reserves and Res	stricted Accounts				
Senior Debt Service Reserve Fund ** (fully funded)	\$	118,777,055	\$	119,397,577	
Operating Reserve Fund (fully funded)	Ŷ	11,266,862	Ŷ	11,030,400	
64th Interchange Financing Account (IGA)		8,005,936		8,008,672	
48th Interchange Financing Account (IGA)		-		8,000,000	
Subtotal Reserve Account Balance	\$	138,049,853	\$	146,436,649	
Unrestricted	d Accounts				
Capital Improvements Fund Accounts (A)		263,312,544		257,427,686	
Senior Bonds Defeasance Fund (B)		75,361,018		73,876,746	
Rainy Day Reserve Fund		25,813,535		25,265,789	
Subtotal Unrestricted Account Balance	\$	364,487,097	\$	356,570,221	

### <u>Notes</u>

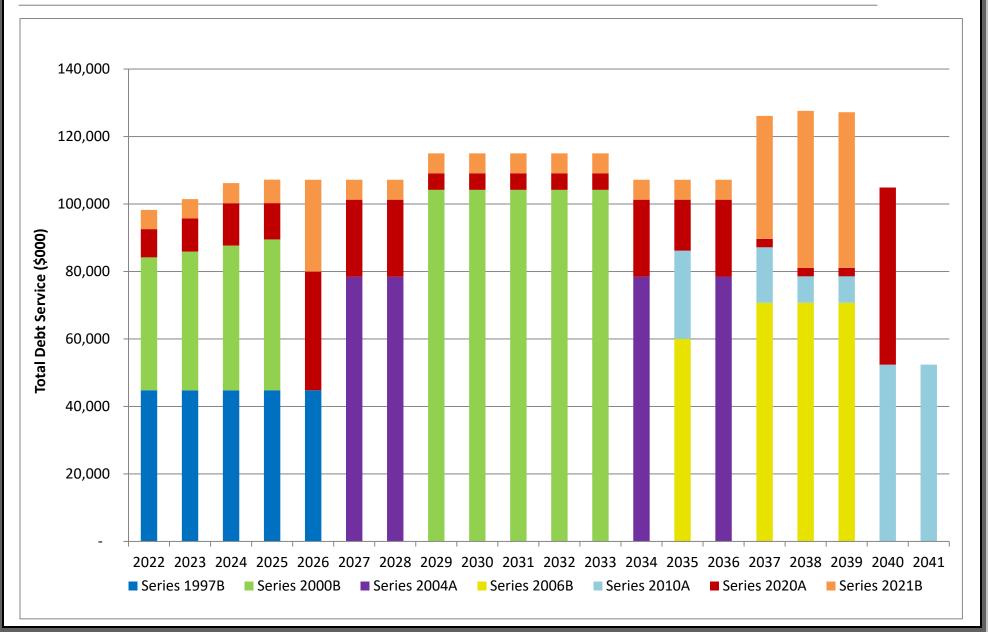
\* - Summary does not include any operating accounts, Trust Revenue funds, or Debt Service Funds for current amounts of debt due

\*\* - Includes the \$25.0 million surety policy from MBIA/NPFG

(A) - The Capital Improvements Fund balance is used to pay all annual & planned future capital budget expenditures.

(B) - The Senior Bonds Defeasance Fund will be used to pay down debt at future bond call date opportunities.

## **Current Debt Structure**





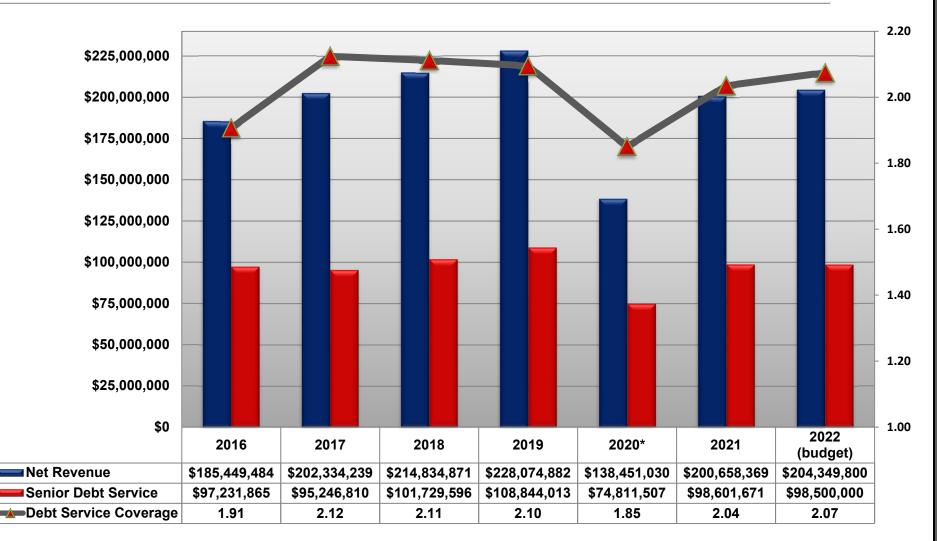


## Debt and Swap Summary

	Final Maturity	Future Bond		Princi	ents	Outstanding 3/31/22			
Bond Series	Date	Opportunities	20	20 (Actual)**	20	021 (Actual)	2	022 (Budget)	Bonds Payable*
		Senior Revenue	e Bo	nds Debt Serv	vice			·	
1997 Bonds (B)	9/1/2026	None	\$	44,800,000	\$	44,795,000	\$	44,800,000	196,964,56
2000 Bonds (B)	9/1/2033	None		36,200,000		37,700,000		39,400,000	439,901,38
2004 Bonds (A)	9/1/2036	None		-		-		-	192,009,46
2006 Bonds (B)	9/1/2039	Call in 2026		-		-		-	123,932,51
2010 Bonds (A)	9/1/2041	None		2,179,366		-		-	48,569,65
2015 Bonds (A)	9/1/2020	Matured in 2020		21,524,365		-		-	-
2017 Bonds (B)	9/1/2039	Called in 2021		1,001,772		381,576		-	-
2019 Bonds (A)	9/1/2039	Called in 2021		629,170		182,737		-	-
2020 Bonds (A)	9/1/2040	Partial Call in 2024, 2030		-		10,065,446		8,368,500	167,370,00
2021 Bonds (B)	9/1/2039	Call in 2024		-		261,977		618,815	138,640,00
Swaps Differential, net (mul	tiple swaps - see belo	w)		4,676,834		5,214,935		5,312,685	-
Subtotal - Senior Debt Service Due			\$	111,011,507	\$	98,601,671	\$	98,500,000	1,307,387,58
Decrease in Senior Debt Se	ervice from Prior Yea	ar						(101,671)	
		Total	Debt	Service					
					Т	otal Current E	Bonds	• Outstanding*	1,307,387,58
lotes								U	
Does not include premium	/discount or future a	ccretion amounts							
		om unrestricted surplus fund	ls du	e to COVID-19	casi	h flow impacts	. A to	otal of \$74.811.50	7 was paid from FY2
urrent year revenues.	,					- <b>I</b>			
•									
		Interest Rate Sw	ap Fa	air Value Sum	mary	1			
					-		R	elated Bond	Fair Value
Counterparty	Maturity Date	Pay		Receive				Series	3/31/2022
P Morgan	9/1/2039	Fixed rate-3.83%	67	% of LIBOR				2021B	(19,966,44
i worgan									
lorgan Stanley	9/1/2039	Fixed rate-3.83%	67	7% of LIBOR				2021B	(19,966,60



## **Debt Service Coverage**



\*The Authority contributed \$36.2 million of unrestricted cash toward total senior debt service due of \$111,011,507 in FY20, resulting in a net debt service paid from current year revenues of \$74,811,507.

Authority DS Coverage Requirement – <u>1.30</u> (per bond resolutions)

## Section 5

# Operating Trends Update

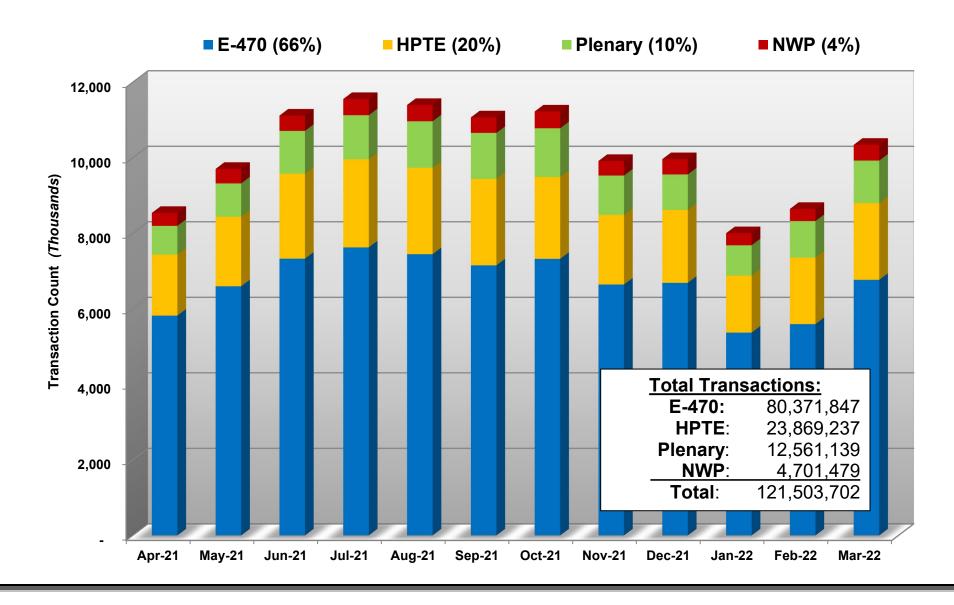


**Quarterly Dashboard Reporting** 



## **Total Transactions Processed by ExpressToll\***

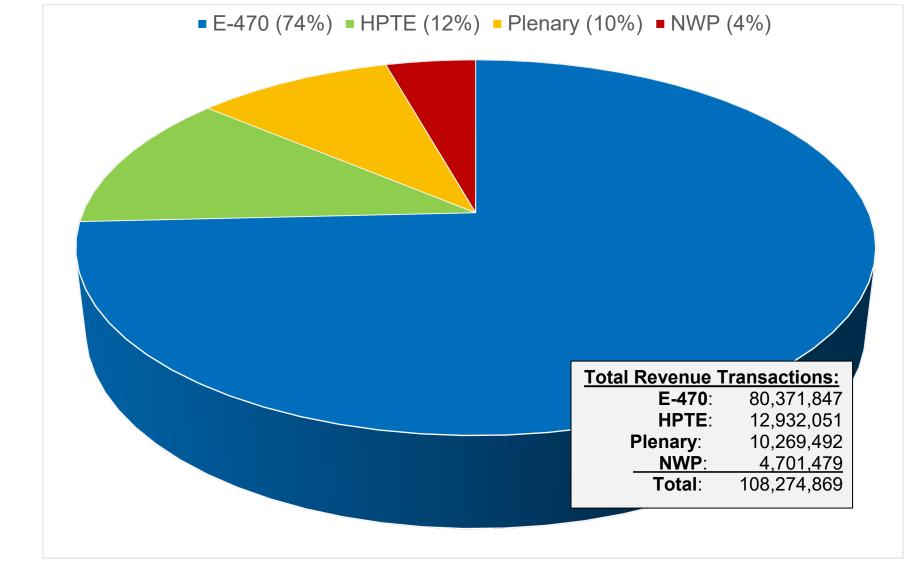
\*Includes all types of transactions processed including AVI, LPT, Segmented, Voided, and HOV transactions.





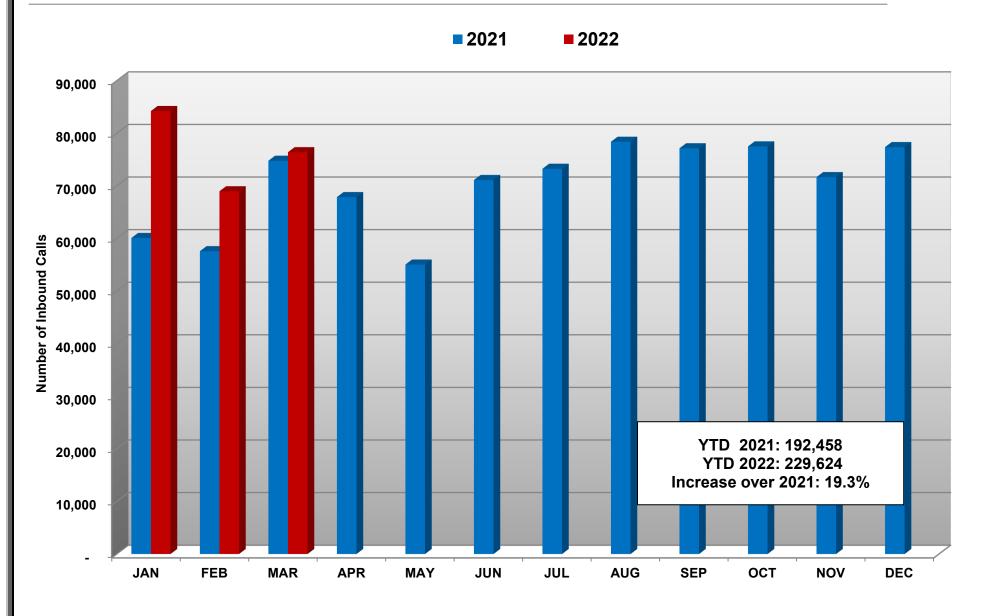
### **Revenue Generating Transactions Processed by ExpressToll\*\***

\*\*Includes AVI and LPT toll due transactions processed. Excludes Segmented, Voided, and HOV transactions.

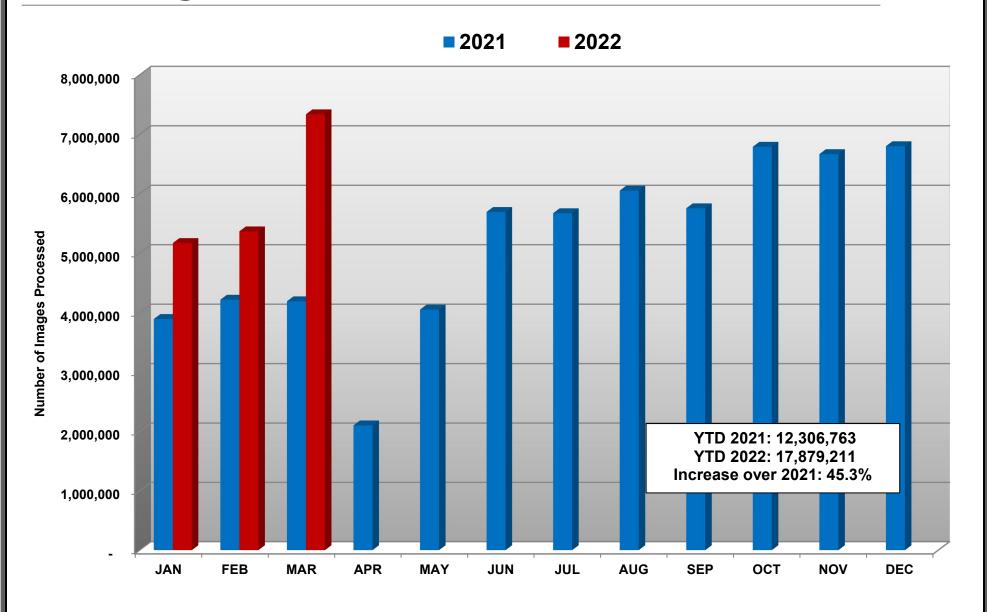




## **Customer Service Center – Inbound Call Volume**

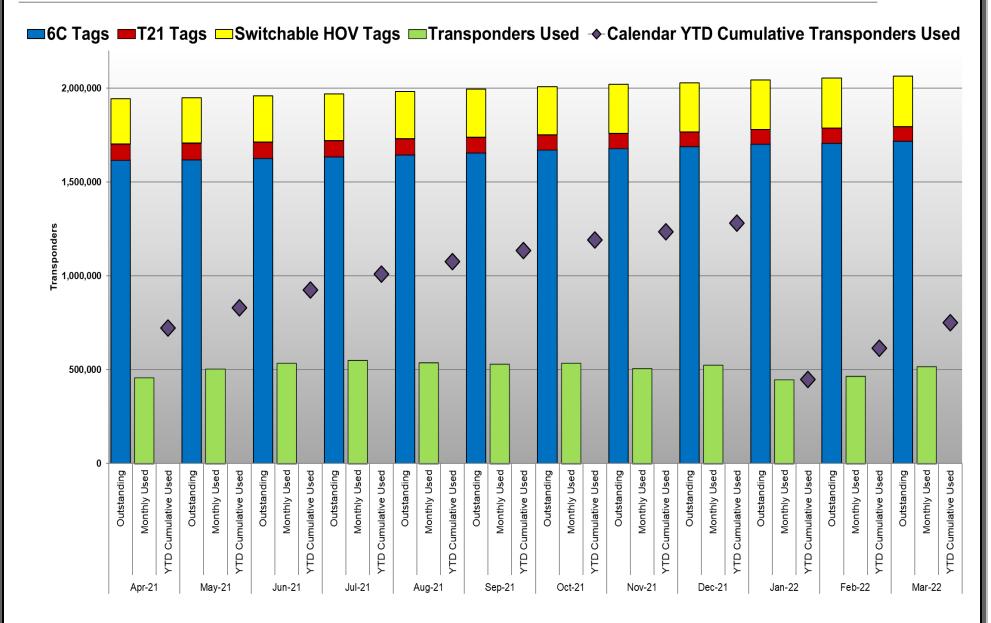


## **Total Image Transactions Processed**





## **Transponders Summary by Type & Usage**





## **Quarterly Dashboard Report**



Disclaimer & Disclosures: The information set forth in this report is provided for convenience and is not provided in connection with an offer to buy or sell any securities. The information is unaudited and provided as of the date of the report, May 12, 2022. Material changes may have occurred with respect to the information since that date, and the Authority has not undertaken to update or revise the information if such changes occur. Accordingly, the report must not be considered current as of the day you access it.