#### E-470 Public Highway Authority 2021 Cash Flow Summary

|                                    | :  | 2021 Budget | 2  | 2022 Estimate |
|------------------------------------|----|-------------|----|---------------|
| Revenue                            |    |             |    |               |
| Tolls, net                         | \$ | 215,287,000 | \$ | 237,976,000   |
| Toll Fees, net                     |    | 9,750,000   |    | 10,118,500    |
| Investment Income                  |    | 8,500,000   |    | 8,670,000     |
| Other Revenue                      |    | 9,966,000   |    | 10,287,400    |
| Total Revenue                      | \$ | 243,503,000 | \$ | 267,051,900   |
| Less: Operating Expenditures       | \$ | 55,660,700  | \$ | 58,731,000    |
| Net Revenue                        | \$ | 187,842,300 | \$ | 208,320,900   |
| Senior Bonds Debt Service Payments | \$ | 99,014,000  | \$ | 99,512,000    |
| Debt Service Coverage              |    | 1.90        |    | 2.09          |
| Funds Available After Debt Service | \$ | 88,828,300  | \$ | 108,808,900   |
| Capital Projects                   | \$ | 38,625,200  | \$ | 108,533,000   |

### E-470 Public Highway Authority Operating Budget Summary

|                                     | 2021 Budget       | 2  | 2022 Estimate |
|-------------------------------------|-------------------|----|---------------|
| Revenue                             |                   |    |               |
| Tolls, net                          | \$<br>215,287,000 | \$ | 237,976,000   |
| Toll Fees, net                      | 9,750,000         |    | 10,118,500    |
| Investment Income                   | 8,500,000         |    | 8,670,000     |
| Cell Tower Leases                   | 235,000           |    | 235,000       |
| Permit and Fees                     | 250,000           |    | 250,000       |
| Tolling Services Revenue            | 8,721,000         |    | 9,192,400     |
| Reimbursable Project Revenue        | 260,000           |    | 110,000       |
| Other Income                        | <br>500,000       |    | 500,000       |
| Total Revenue                       | \$<br>243,503,000 | \$ | 267,051,900   |
| Expenditures                        |                   |    |               |
| Salary and Burden Expense           |                   |    |               |
| Toll Operations                     | \$<br>864,330     | \$ | 890,300       |
| Roadway Maintenance and Engineering | 1,867,490         |    | 1,923,700     |
| Finance                             | 1,388,220         |    | 1,430,000     |
| Executive                           | 856,290           |    | 882,300       |
| Information Technology              | <br>3,891,820     |    | 4,008,800     |
| Subtotal Salary and Burden Expense  | \$<br>8,868,150   | \$ | 9,135,100     |
| Operating Expenses                  |                   |    |               |
| Toll Operations                     | \$<br>24,136,850  | \$ | 26,592,650    |
| Roadway Maintenance and Engineering | 7,415,200         |    | 7,574,900     |
| Finance                             | 8,400,000         |    | 9,208,900     |
| Executive                           | 1,094,700         |    | 1,216,950     |
| Information Technology              | 5,745,800         |    | 5,002,500     |
| Subtotal Operating Expenses         | \$<br>46,792,550  | \$ | 49,595,900    |
| Total Operating Expenditures Budget | \$<br>55,660,700  | \$ | 58,731,000    |
| Senior Bonds Debt Service           | \$<br>99,014,000  | \$ | 99,512,000    |

### E-470 Public Highway Authority 2021 Operating Revenue Budget Summary

|                              | 2021 Budget       | 2  | 2022 Estimate |
|------------------------------|-------------------|----|---------------|
| Tolls, net                   | \$<br>215,287,000 | \$ | 237,976,000   |
| Toll Fees, net               | 9,750,000         |    | 10,118,500    |
| Investment Income            | 8,500,000         |    | 8,670,000     |
| Cell Tower Leases            | 235,000           |    | 235,000       |
| Permits and Fees             | 250,000           |    | 250,000       |
| Tolling Services Revenue     | 8,721,000         |    | 9,192,400     |
| Reimbursable Project Revenue | 260,000           |    | 110,000       |
| Other Income                 | 500,000           |    | 500,000       |
|                              |                   |    |               |
| Total Revenue                | \$<br>243,503,000 | \$ | 267,051,900   |

## Toll Operations Department 2021 Budget Summary

|   | 2  | 021 Budget | 20 | 022 Estimate |
|---|----|------------|----|--------------|
| General Administrative Expense          |    |            |    |              |
| Business Travel                         | \$ | 2,350      | \$ | 6,150        |
| Courier/Delivery Service                |    | 2,500      |    | 5,000        |
| Dues & Subscriptions                    |    | 900        |    | 900          |
| IBTTA Meetings & Travel                 |    | 6,900      |    | 13,800       |
| Local Meal Expense                      |    | 3,350      |    | 3,350        |
| Management & Career Training            |    | 10,000     |    | 18,000       |
| Office Supplies                         |    | 2,500      |    | 6,000        |
| Printing/Outsource Copying              |    | _          |    | 300          |
| Professional Memberships                |    | 13,200     |    | 13,200       |
| Subtotal General Administrative Expense |    | \$ 41,700  |    | \$ 66,700    |
|   |    |            |    |              |
| Toll Operations - Ops Contract          |    |            |    |              |
| Labor - Safety Patrol                   | \$ | 1,020,000  | \$ | 1,140,000    |
| Labor - Command Center                  |    | 452,000    |    | 524,000      |
| Labor - Image Processing                |    | 1,057,000  |    | 1,057,000    |
| Labor - Customer Service Center         |    | 4,976,000  |    | 5,479,000    |
| Labor - Advanced Account Advisors       |    | 2,595,000  |    | 2,666,000    |
| Labor - Mgmt & Admin                    |    | 540,000    |    | 540,000      |
| Animal Removal                          |    | 13,000     |    | 13,000       |
| Operations Support - Ops Contract       |    | 514,000    |    | 514,000      |
| Management Fee                          |    | 729,000    |    | 773,000      |
| General and Administrative              |    | 139,000    |    | 147,000      |
| Direct Costs                            |    | 117,000    |    | 117,000      |
| Incentive Programs                      |    | 300,000    |    | 325,000      |
| Toll Reimbursement                      |    | 20,000     |    | 42,000       |
| Subtotal Toll Operations - Ops Contract | \$ | 12,472,000 | \$ | 13,337,000   |

#### Toll Operations Department 2021 Budget Summary

|  | 2021 Budget |            | 2022 Estimate |            |
|--|-------------|------------|---------------|------------|
| Toll Operations - Authority Costs            |             |            |               |            |
| CCI Image Review                             | \$          | 750,000    | \$            | 800,000    |
| CSC Printing                                 |             | 210,000    |               | 215,000    |
| CSC Postage                                  |             | 800,000    |               | 950,000    |
| LPT Printing                                 |             | 500,000    |               | 700,000    |
| LPT Postage                                  |             | 1,450,000  |               | 1,600,000  |
| Digital Services                             |             | -          |               | 100,000    |
| Collection Notices Printing                  |             | 300,000    |               | 400,000    |
| Collection Notices Postage                   |             | 600,000    |               | 650,000    |
| Registration Hold Printing                   |             | 25,000     |               | 50,000     |
| Registration Hold Postage                    |             | 63,000     |               | 67,000     |
| Citation-HOFO Printing                       |             | 550,000    |               | 650,000    |
| Citation-HOFO Postage                        |             | 900,000    |               | 975,000    |
| Skip Trace Fees                              |             | 40,000     |               | 40,000     |
| Miscellaneous Operating Expenses             |             | 15,000     |               | 15,000     |
| Customer Service Center Uniforms             |             | 11,000     |               | 11,000     |
| DMV Registration Retrieval                   |             | 1,800,000  |               | 2,100,000  |
| Quality Assurance                            |             | 75,000     |               | 75,000     |
| Supplies                                     |             | 15,000     |               | 20,000     |
| CSC Account Credits                          |             | 15,000     |               | 15,000     |
| Violation Enforcement - Administrative Court |             | 16,000     |               | 20,000     |
| Subtotal Toll Operations - Authority Costs   | \$          | 8,135,000  | \$            | 9,453,000  |
| Toll Operations - Other                      |             |            |               |            |
| Marketing & Communications                   | \$          | 770,900    | \$            | 852,000    |
| Public Safety                                |             |            |               |            |
| CSP Personnel Services                       |             | 2,553,000  |               | 2,703,000  |
| CSP Dispatch Fees                            |             | 80,000     |               | 95,000     |
| Public Service IGA's                         |             | 84,250     |               | 85,950     |
| Subtotal Toll Operations - Other             | \$          | 3,488,150  | \$            | 3,735,950  |
| Total Toll Operations Expenses               | \$          | 24,136,850 | \$            | 26,592,650 |

# Engineering & Roadway Maintenance Department 2021 Budget Summary

|  | 20 | 2021 Budget |    | 22 Estimate |
|--|----|-------------|----|-------------|
| General Administrative Expenses          |    |             |    |             |
| Business Travel                          | \$ | 500         | \$ | 500         |
| Courier/Delivery Service                 |    | 100         |    | 100         |
| IBTTA Meetings & Travel                  |    | 700         |    | 700         |
| Local Meal Expense                       |    | 1,000       |    | 1,000       |
| Management & Career Training             |    | 17,750      |    | 19,950      |
| Office Supplies                          |    | 2,000       |    | 2,000       |
| Professional Memberships                 |    | 7,650       |    | 7,650       |
| Safety Supplies                          |    | 3,000       |    | 3,000       |
| Subtotal General Administrative Expenses | \$ | 32,700      | \$ | 34,900      |
| Roadway Specific Expenses                |    |             |    |             |
| Facility Maintenance                     | \$ | 699,900     | \$ | 715,900     |
| Vehicle Expenses - Fuel                  |    | 115,000     |    | 117,000     |
| Utilities                                |    | 690,000     |    | 690,000     |
| Electrical Repairs                       |    | 90,000      |    | 90,000      |
| General Landscape Maintenance            |    | 55,000      |    | 55,000      |
| Mowing & Irrigation                      |    | 40,000      |    | 40,000      |
| Drainage Maintenance                     |    | 50,000      |    | 50,000      |
| Shouldering                              |    | 40,000      |    | 40,000      |
| Pavement Maintenance                     |    | 100,000     |    | 115,000     |
| Structure Maintenance                    |    | 40,000      |    | 45,000      |
| Roadway Maintenance                      |    | 637,000     |    | 682,000     |
| Snow Removal                             |    | 4,062,000   |    | 4,087,000   |
| Roadway & Engineering Support            |    | 591,000     |    | 628,500     |
| Land Management Support                  |    | 172,600     |    | 184,600     |
| Subtotal Roadway Specific Expenses       | \$ | 7,382,500   | \$ | 7,540,000   |
| Total Roadway Operating Expenses         | \$ | 7,415,200   | \$ | 7,574,900   |

#### Finance Department 2021 Budget Summary

|  | 2021 Budget     | 2  | 2022 Estimate |
|--|-----------------|----|---------------|
| General Administrative Expenses          |                 |    |               |
| Business Travel                          | \$<br>6,900     | \$ | 4,200         |
| Courier/Delivery Service                 | 1,100           |    | 1,200         |
| Dues & Subscriptions                     | 1,400           |    | 1,400         |
| IBTTA Meetings & Travel                  | 8,850           |    | 14,900        |
| Local Meal Expense                       | 3,100           |    | 3,100         |
| Management & Career Training             | 20,000          |    | 26,400        |
| Office Supplies                          | 5,000           |    | 5,000         |
| Printing/Outsource Copying               | 500             |    | 500           |
| Postage                                  | 7,000           |    | 7,200         |
| Professional Memberships                 | 5,000           |    | 5,000         |
| Subtotal General Administrative Expenses | \$58,850        |    | \$68,900      |
| Finance Specific Expenses                |                 |    |               |
| Accounting and Finance Support           | \$<br>863,400   | \$ | 930,500       |
| Armored Service                          | 5,000           |    | 5,000         |
| Audit                                    | 146,000         |    | 149,000       |
| Bank Fees                                | 80,000          |    | 82,000        |
| Bank Fees - Lockbox                      | 166,250         |    | 175,000       |
| Credit Card Fees                         | 6,300,000       |    | 6,958,000     |
| Fleet Management Expenses                | 151,500         |    | 158,500       |
| Insurance                                | 618,000         |    | 671,000       |
| Investor Relations                       | 11,000          |    | 11,000        |
| Subtotal Finance Specific Expenses       | \$<br>8,341,150 | \$ | 9,140,000     |
| Total Finance Operating Expenses         | \$<br>8,400,000 | \$ | 9,208,900     |

## Executive Department 2021 Budget Summary

|  | 20 | 2021 Budget |    | 2022 Estimate |  |
|--|----|-------------|----|---------------|--|
| General Administrative Expenses          |    |             |    |               |  |
| Business Travel                          | \$ | 8,100       | \$ | 8,100         |  |
| Courier/Delivery Service                 |    | 75          |    | 75            |  |
| Dues & Subscriptions                     |    | 300         |    | 300           |  |
| IBTTA Meetings & Travel                  |    | 28,375      |    | 25,200        |  |
| Local Meal Expense                       |    | 6,000       |    | 6,250         |  |
| Management & Career Training             |    | 11,875      |    | 3,200         |  |
| Office Supplies                          |    | 250         |    | 300           |  |
| Professional Memberships                 |    | 83,000      |    | 86,000        |  |
| Subtotal General Administrative Expenses | \$ | 137,975     | \$ | 129,425       |  |
| Executive Specific Expenses              |    |             |    |               |  |
| Board Meeting Expenses                   | \$ | 36,000      | \$ | 46,200        |  |
| Executive Support                        |    | 130,000     |    | 230,000       |  |
| Staff Relations                          |    | 325         |    | 325           |  |
| HR & Administration                      |    | 100,400     |    | 106,000       |  |
| Payroll Services                         |    | 49,000      |    | 50,000        |  |
| Legal - General                          |    | 316,000     |    | 325,000       |  |
| Legal - Special                          |    | 195,000     |    | 185,000       |  |
| Legislative Relations                    |    | 130,000     |    | 145,000       |  |
| Subtotal Executive Specific Expenses     | \$ | 956,725     | \$ | 1,087,525     |  |
| Total Executive Operating Expenses       | \$ | 1,094,700   | \$ | 1,216,950     |  |

### Information Technology Department 2021 Budget Summary

|                                       | 2021 Budget |           | 2022 Estimate |           |
|---------------------------------------|-------------|-----------|---------------|-----------|
| Administrative Expenses               |             |           |               |           |
| Business Travel                       | \$          | 28,500    | \$            | 6,600     |
| Courier/Delivery Service              |             | 2,100     |               | 2,100     |
| Dues & Subscriptions                  |             | 7,600     |               | 6,600     |
| IBTTA Meetings & Travel               |             | 22,200    |               | 19,800    |
| Local Meal Expense                    |             | 9,000     |               | 9,000     |
| Management & Career Training          |             | 40,900    |               | 56,000    |
| Professional Memberships              |             | 1,400     |               | 1,400     |
| Office Supplies                       |             | 12,000    |               | 12,000    |
| Subtotal Administrative Expenses      | \$          | 123,700   | \$            | 113,500   |
| IT Specific Expenses                  |             |           |               |           |
| PC and Laptop Lifecycle               | \$          | 60,000    | \$            | 85,000    |
| Parts and Supplies                    |             | 91,000    |               | 91,500    |
| Software Licensing/Maintenance        |             | 1,623,100 |               | 1,806,700 |
| Equipment Maintenance                 |             | 453,600   |               | 336,700   |
| General Technical Support Services    |             | 1,514,800 |               | 1,087,000 |
| TCS Technical Support Services        |             | 1,436,500 |               | 965,000   |
| IOP Shared Software Maintenance       |             | -         |               | 40,000    |
| IOP Shared Hardware Maintenance       |             | -         |               | 25,000    |
| Utilities - Telephones                |             | 387,300   |               | 396,300   |
| Traffic Control                       |             | 4,500     |               | 4,500     |
| Uniforms                              |             | 3,000     |               | 3,000     |
| Tolling System                        |             | 18,000    |               | 18,000    |
| VMS Subsystem                         |             | 10,000    |               | 10,000    |
| Physical Security System              |             | 6,000     |               | 6,000     |
| Parts and Supplies                    |             | 12,500    |               | 12,500    |
| Portable Generators                   |             | 800       |               | 800       |
| Video Surveillance                    |             | 1,000     |               | 1,000     |
| Subtotal IT Specific Expenses         | \$          | 5,622,100 | \$<br>        | 4,889,000 |
| Total Information Technology Expenses | \$          | 5,745,800 | \$            | 5,002,500 |